

LEASE THE SUN  
AND BECOME YOUR OWN  
ENERGY SUPPLIER



**SLEURS**  
ENERGY

customised solar  
power solutions



Dear Energy User,

We currently live in an era where people are constantly aware of energy. And solar energy is assuming an increasingly important role in this connection.

If you take the required step and switch over to this green form of energy, you will not only help the environment but yourself as well.

In any case, we have everything that allows us to offer you a guarantee of success. Count on our services, know-how and experience to freely enjoy the benefits of your solar system. The cheapest energy that the customer – you – have, is one you never consume.

We look forward to an opportunity to implement your project for you.

Hugo Knevels, *CEO Sleurs*



**Intelligent energy solutions for every business.** Self-generation of electricity generally entails huge investments for a company. But buying energy every day is also quite expensive. Moreover, energy is becoming more and more expensive, and will take up larger and larger chunks of your budget in the future. Obviously you cannot take any chances in your choice of solar panels on your factory roof. Sleurs Energy recognises this challenge and it will guide you from A to Z. We study the actual situation in your company and work out a customised solution. A solution based on 45 years of experience and know-how.



# WHY SHOULD YOUR COMPANY TRUST SLEURS ENERGY?

## TAKE CONTROL OF YOUR ENERGY COSTS

Sleurs Energy ensures that you are no longer dependent on one - expensive - energy supplier. You simply produce your own energy with photovoltaic panels placed on the roof of your building premises. We will arrange everything to make this possible: study, accounting, stability calculations, installation, commissioning and maintenance. Our basic rule: one project, one contact, one total solution.

## EFFICIENCY PER M<sup>2</sup>

Sustainability is the key when you want to manage your energy costs. We are therefore not tied to one particular brand of solar panels or transformers. Every installation is tailor-made to suit each concrete situation. We choose the right materials to ensure that the highest power output is achieved. Thanks to our years of experience with various brands and systems, we guarantee you the BATNEEC advantage (Best Available Technique Not Entailing Excessive Costs) from the electrical as well as mechanical point of view.

## GUARANTEED OUTPUT

We offer you monitoring and support for 20 years through a tailor-made Service Level Agreement (SLA). We continually monitor the energy production of the installation at our control room, by remote. Thus your output is always guaranteed and you can always count on our maintenance department, according to your SLA.

## SOLAR PANELS, FOR YOUR COMPANY AS WELL

As you see, Sleurs Energy does much more than install solar panels on company rooftops. We also supply advanced photovoltaic systems for industrial projects starting from 750 m<sup>2</sup>. A total solution combined with a favourable lease formula. No negative cash flow. No heavy investments. 100% return!



## TAILOR-MADE FOR THE INDUSTRY

Thanks to our specific and longstanding experience in the industrial sector, we understand and respond to your needs like none other. To ensure that your project satisfies your long-term goals in every respect, we, as the solution provider, think with you.

### WE OFFER YOU A TAILOR-MADE, TOTAL SOLUTION

- for all accounting aspects, such as subsidy applications, network studies, etc.;
- for the calculation of the load-bearing strength of your roof;
- concerning the reinforcements required for the same;
- the placement of the solar panels themselves;
- the laying of the cabling;
- the commissioning of the entire photovoltaic system;
- including the monitoring of your power output.

## IN-HOUSE KNOW-HOW AND SERVICE VIA SLEURS INDUSTRIES

The installation of photovoltaic installations in industrial undertakings clearly requires a great deal of expertise and technical resources. We can offer you the same, thanks to the years of experience that Sleurs Industries has in this field. We provide you with the required structural stability calculations, the roof reinforcement if any required, the installation of the panels, including commissioning. All your roof modifications will be done by Paul Van Mechelen, another sister company, which has many years of experience in this field. We make a difference in terms of knowledge, speed and resources.

Our experience as an industrial construction company, and a season-specific repayment plan according to the number of hours of sunshine, ensure that we can offer businesses a complete and attractive package. We have combined these strengths in the entity 'Sleurs Energy' - your ideal partner in sustainable, renewable energy.



## 20-YEAR GUARANTEE

Our faith in Sleurs Energy is not merely reflected in the massive scale of the solutions that we implement. We also offer a separate technical guarantee for as many as 20 years, in the form of a maintenance contract. This means that your company is assured of the carefree enjoyment of free electricity for at least 20 years.

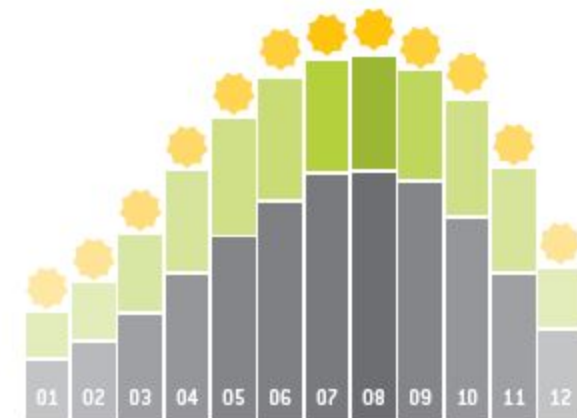


## CASE HIGHEST EFFICIENCY ON OUR OWN ROOF

“The proof of the pudding is in the eating.” That is why solar panels cover no less than 9,000 m<sup>2</sup> of the roof space on Sleurs Industries’ own production halls. This photovoltaic system generates enough to supply virtually all our energy requirements. Without massive bills each month! In fact, our panels generate extra income for us every month.

Thanks to the unique, season-specific repayment plan, we, like our customers, write off a monthly amount in proportion to the power generated. In other words, we write off more in summer, less in winter. This also automatically neutralises the fears of our financial department that the purchase of a photovoltaic installation would negatively impact our cash flow and the growth potential of our business activities.

### SEASON-SPECIFIC ACTION PLAN



- Projected hours of sunshine/month
- Hypothetical projected repayment graph
- Pure Profit = Cash-In



# WE ADD VALUE, YOU REAP THE BENEFITS!

## 1 THE HIGHEST EFFICIENCY

Thanks to our brand-independent BATNEEC approach, we can guarantee you the highest efficiency per m<sup>2</sup>.

## 2 NO CASH-OUT

You pay off your investment in proportion to the output and receive the revenue-cost difference each month.

## 3 YOU RETAIN THE RIGHT TO CLAIM THE EVENTUALLY GOVERNMENT SUBSIDIES

## 4 SEASON-SPECIFIC LEASING

You pay an adjusted monthly amount each month, based on the statistical sunshine hours, according to the calculated output.

## 5 TURNKEY, INCLUDING SLA

We manage the entire project for you from A to Z, with monitoring and maintenance according to your Service Level Agreement.

## 6 PRO-ACTIVE EFFICIENCY MONITORING

We “remotely” and pro-actively monitor your power output and inform you in case of abnormal changes in the same.

## 7 ADMINISTRATIVE SUPPORT

You can also count on us for all the preliminary administrative work and the financial completion of your project.

## 8 FAST, EXPERT APPROACH

We respond quickly, professionally and in a customer-oriented manner. This ensures a high-quality solution in the shortest possible turnaround time.

## 9 TOTAL SOLUTION

Thanks to the sheer scope and versatility of our technical resources, we can offer you a highly efficient, total solution.

## 10 ONE-STOP SHOP

Sleurs Energy offers you one project, one solution, one contact person. For modifications to the roof, preparatory and/or construction work, we rely on the expertise of Paul Van Mechelen, our sister company.

## 11 VCA \*\*/VCA PETROCHEMISTRY

Work Safety is a top priority within Sleurs Energy. This is why we were awarded the VCA Petrochemistry Certificate. This is the highest safety certificate that an organisation can obtain. (VCA: Contractors' HSE Checklist Certification)

# SLEURS: 45 YEARS OF SUCCESS IS NO ACCIDENT!

Sleurs Energy was born of Sleurs Industries, a company with 45 years of experience in the most complex industrial projects. Our roll of honour? Large belt conveyors, pneumatic conveying systems, silos and bridges, including the famous state-of-the-art stage for the U2 concert. Just take a look at our website: [www.sleurs.be](http://www.sleurs.be).

Sleurs Energy - a partner that thinks with you. We are strong in conceptualisation, engineering, study and implementation.

Our approach is characterised by a high expertise, high flexibility and efficiency in installation, thanks to self-owned hydraulic platforms, cranes, transport and production facilities. This ensures a professional energy installation for your business.

Our vision aims to take over all your technical and financial worries. We will do everything to make your life easier, so that you can enjoy your own power, with maximum efficiency.

Sleurs Industries and Sleurs Energy, in collaboration with Paul van Mechelen - your industrial solution providers.

[www.sleurs.be](http://www.sleurs.be) | [www.sleursenergy.be](http://www.sleursenergy.be) | [www.paulvanmechelen.be](http://www.paulvanmechelen.be)



